



# HBI 2026

HBI has been the hub for CEOs and investors since 2012, bringing together the healthcare investment community for formal meetings and informal networking that enable deal-making, partnering, innovation and value creation.

#### Who attends?



Investors



Healthcare Providers



Advisors



Healthcare IT



Life Sciences



**Payors** 

















# SECTORS COVERED

HBI exists to serve Healthcare CEOs, Investors and their portfolio companies who are making the investments that transform healthcare access and outcomes. In 2026, we will expand our coverage further with the introduction of a Pharma & Life Sciences stream covering MedTech, Medical Devices, Pharma Services and Pharma and a Healthcare IT and Healthtech stream in addition to healthcare services, and regional investment.

## The event caters to those operating, investing or partnering with the the following sectors:



**Acute Care** 



Distribution & Logistics



Imaging & Laboratory Diagnostics



Oncology & Radiotherapy



Pharmacies



Aesthetics & Cosmetics



Elderly & Social Care



IVD Diagnostics & Tools



Ophthalmology & Optometry



Primary Care



Animal Health



Fertility



**Medical Devices** 



Pharma



**Specialist Clinics** 



Dentistry



Healthcare IT & Healthtech



Mental & Behavioural Health



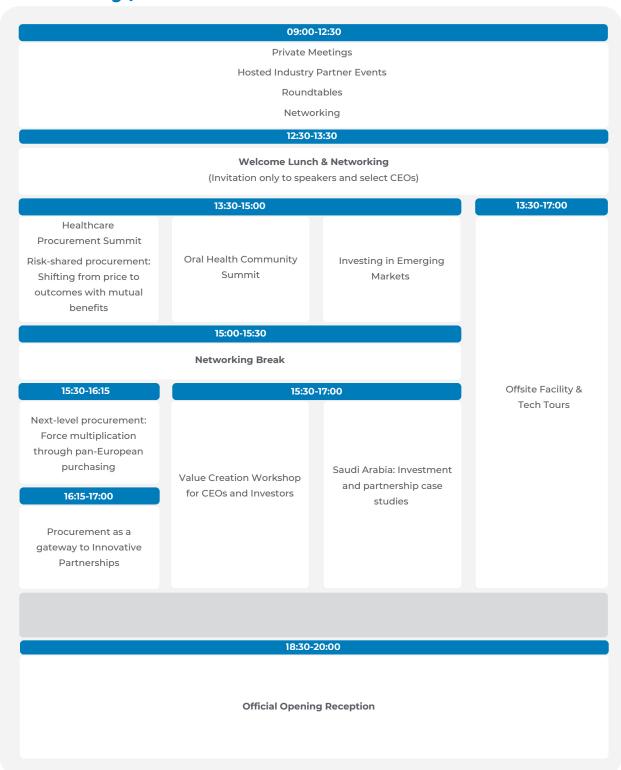
Pharma Services: CRO/ CDMO



Speciality Pharma

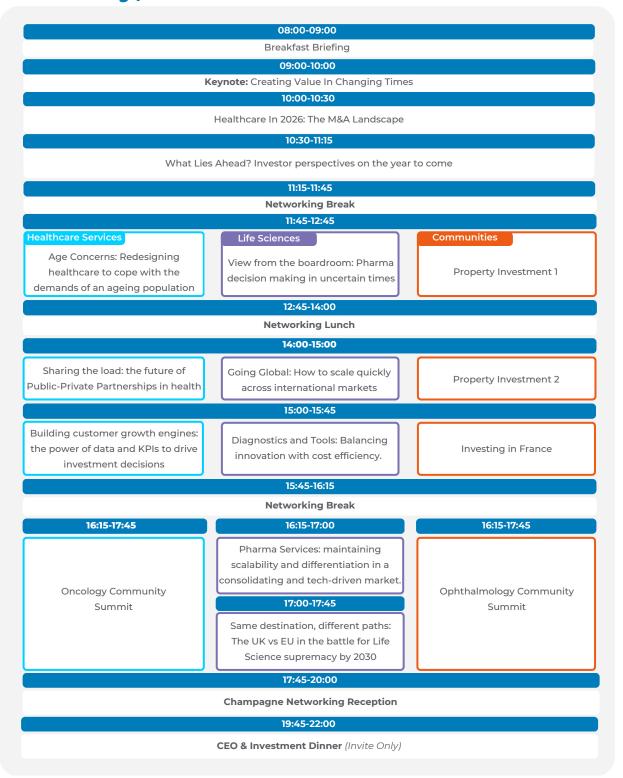
## **HBI 2026 AGENDA OVERVIEW**

#### Monday, March 23



#### **Tuesday, March 24**

**AGENDA** 



WHY ATTEND

#### Wednesday, March 25



## WHY ATTEND?

## **Healthcare Providers**

Healthcare companies come to learn how best to address market opportunities and challenges. HBI supports healthcare companies to:

- ✓ Grow their businesses by finding new partners and investors
- ✓ Identify acquisition targets to drive inorganic growth
- ✓ Present their businesses to potential buyers and maximise returns
- Identify new revenue streams from emerging geographies, sectors, and market forces
- ✓ Build businesses with real value using innovative and efficient business models
- Choose, deploy and monetise digital technologies
- Develop winning strategies for company culture, brand and marketing
- Understand what's coming next in terms of market dynamic trends such as ESG, compliance and strategy
- ✓ Learn from others' experiences through case studies and lessons learned
- ✓ Navigate regulatory compliance and policy changes successfully

## Life Sciences, Healthcare IT & Suppliers

Life Sciences & Pharma leaders attend to connect with providers, innovators, and policymakers, and gain insights into trends, regulations, and emerging technologies. HBI helps Life Sciences & Pharma to:

- ✓ Networking and meeting with C-level decision makers who are hard to reach
- Engaging with industry leaders at their level
- ✓ Building long-term relationships and trusted partner status
- ✓ Demonstrating innovative and technical expertise and excellence
- ✓ Learning about what CEOs really care about
- ✓ Sharing the vision for better patient outcomes
- ✓ Aligning their goals to the strategies of top industry leaders

## WHY ATTEND?

#### **Investors**

Investors attend to meet healthcare management teams, their investment peers and to gain detailed actionable insights about factors affecting the market. HBI helps investors to:

- ✓ Build their investment pipeline now and into the future
- ✓ Drive their M&A and deal origination activities
- ✓ Identify top management teams that they can back
- ✓ Form personal relationships and trust to win deals more easily
- ✓ Raise their profile and showcase their brand across the healthcare ecosystem
- Assess weaknesses or gaps in their portcos offerings (and address them via partnerships or hiring)
- ✓ Present their assets ahead of sale or refinancing
- Understand what's coming next and conduct market specific SWOT analysis to develop their assets
- ✓ Identify consolidation opportunities and how best to action them

## **Advisors**

M&A advisors, strategic advisors, specialist healthcare advisors and legal advisors all attend HBI and play an important role in the community. HBI assists advisors to:

- ✓ Meet prospective clients and make new acquaintances
- ✓ Showcase their market knowledge and expertise
- ✓ Acquire the market insights they need to support their customers
- ✓ Position their brand to compete effectively
- Grow their practice through client retention and acquisition activities
- Understand opportunities and challenges in unfamiliar territories
- ✓ Support their client to maximise their return in this market
- ✓ Win deals over competitors
- Stay ahead of the curve by identifying new market trends



# WHO ATTENDS?

#### **Healthcare Providers**

- Mount Sinai Health System
- Mass General Brigham
- Ramsay Santé
- Humanitas
- Penta Hospitals International
- Asklepios Kliniken
- Bergman Clinics
- Vivalto Santé
- Diaverum
- Schoen Klinik Group
- Terveystalo
- Mehilainen Group
- Spire Healthcare
- Cerba Healthcare
- Bupa UK
- Fresenius Helios

#### **Investors**

- EQT AB
- Advent International
- Infravia Capital Partners
- Bpifrance
- Triton Partners
- PAI Partners
- Gimv NV
- Letter One
- Eurazeo
- Telemos Capital
- AXA Investment Managers
- Gilde Healthcare
- MITSUI
- Hippocrates Holding
- IFC

#### **Advisors**

- Boston Consulting Group (BCG)
- Bain & Company
- L.E.K. Consulting
- FTI Consulting
- PwC GmbH WPG
- KPMG
- Goodwin Law
- Greenberg Traurig
- McDermott Will & Emery
- Winston & Strawn
- Simmons & Simmons
- Latham & Watkins
- Pillsbury Winthrop Shaw Pittman
- CBRE
- Jones Lang LaSalle (JLL)

## Life Sciences, Healthcare IT & Suppliers

- IQVIA
- UCB
- Clinigen
- Optimapharm
- Carl Zeiss Meditec
- Henry Schein
- Straumann
- Incepto Medical
- Pfizer
- Philips Healthcare
- Roche Diagnostics
- Varian
- DNV Imatis
- Honic
- TheraPanacea
- GE Healthcare

Download HBI 2025's Delegate List Here

# EXECUTIVE MEETING SUITES

#### THE NEW WAY TO NETWORK

Executive Meeting Suites allow organisations to have their own private, semi-private or open meeting rooms right at the heart of the event's networking area which provides the opportunity to capitalise on the quantity of the delegation by holding real-quality, effective and efficient meetings.

Meeting Partners benefit from elevated brand recognition and a piece of real estate to hold focussed conversations in a bustling networking environment - where being easily found and being able to hold discussions beyond a surface level can be challenging.







We come to HBI to both meet with people we know from many different countries and to make new connections. The addition of this space gave us the privacy to catch-up and talk business.

- Sarper Tanli, Managing Director (MEAT), Mass General Brigham

Download The Executive Meeting Suite Brochure Here

#### **MAXIMISE YOUR IMPACT**

# BECOME AN HBI PARTNER

**Download The Partnership Brochure Here** 

#### **STRATEGIC**

#### Illustrative example:

- Positioned as one of HBI's 6 lead brand/content partners
- Co-curated session and CEO speaker nominations
- Exclusive networking or thought leadership event
- Premium Meeting Suite access
- High-level CEO & investor engagement
- Top-tier partner benefits and discounts
- CEO Discovery Delegate passes for your network

#### **EVENT**

#### Illustrative example:

- Event Partner branding and visibility
- Choice of exclusive or co-branded networking/branding opportunity
- Speaking role on HBI panel, workshop, or roundtable\*
- Dedicated Meeting Suite access
- Integrated partner benefits and discounts
- CEO Discovery Delegate passes for your network

## **COMMUNITY**

#### Illustrative example:

- Positioned as a Community Partner
- Co-develop a 90-minute Community Summit at the conference
- Dedicated Meeting Suite access
- Year-round collaboration on content, webinars & events
- Integrated partner benefits and discounts
- CEO Discovery Delegate passes for your network

#### **ASSOCIATE**

#### Illustrative example:

- Individual branding and media upgrades to boost event visibility
- Options include:
  - Branded Water Stations
  - Wi-Fi
  - Lanyards
  - Charging Stations
  - Photo Gallery
  - Venue Media

\*Meeting Suite not included





# CONTACT US

SECURE YOUR SUITE TODAY!





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