



CREATING VALUE IN
CHANGING TIMES

MARCH 23-25 | PARIS

[AGENDA](#)

[WHY ATTEND](#)

[MEETING SUITES](#)

[PARTNERSHIPS](#)

[CONTACT](#)

HBI 2026

THE HEALTHCARE INVESTING CONFERENCE

The leading international conference for
healthcare CEOs and investors.



HBI 2026

HBI has been the hub for CEOs and investors since 2012, bringing together the healthcare investment community for formal meetings and informal networking that enable deal-making, partnering, innovation and value creation.

Who attends?



Investors



Healthcare Providers



Advisors



Healthcare IT



Life Sciences



Payors





SECTORS COVERED

HBI exists to serve Healthcare CEOs, Investors and their portfolio companies who are making the investments that transform healthcare access and outcomes. In 2026, we will expand our coverage further with the introduction of a Pharma & Life Sciences stream covering MedTech, Medical Devices, Pharma Services and Pharma and a Healthcare IT and Healthtech stream in addition to healthcare services, and regional investment.

The event caters to those operating, investing or partnering with the the following sectors:

	Acute Care		Distribution & Logistics		Imaging & Laboratory Diagnostics		Oncology & Radiotherapy		Pharmacies
	Aesthetics & Cosmetics		Elderly & Social Care		IVD Diagnostics & Tools		Ophthalmology & Optometry		Primary Care
	Animal Health		Fertility		Medical Devices		Pharma		Specialist Clinics
	Dentistry		Healthcare IT & Healthtech		Mental & Behavioural Health		Pharma Services: CRO/ CDMO		Speciality Pharma



HBI 2026 AGENDA OVERVIEW

Monday, March 23

09:00-12:30				
Private Meetings				
Hosted Industry Partner Events				
Roundtables				
Networking				
12:30-13:30				
Welcome Lunch & Networking (Invitation only to speakers and select CEOs)				
13:30-15:00			13:30-17:00	
Healthcare Procurement Summit	Oral Health Community Summit	Investing in Emerging Markets	Offsite Facility & Tech Tours	
Risk-shared procurement: Shifting from price to outcomes with mutual benefits				
15:00-15:30				
Networking Break				
15:30-16:15	15:30-17:00			
Next-level procurement: Force multiplication through pan-European purchasing	Value Creation Workshop for CEOs and Investors	Saudi Arabia: Investment and partnership case studies		
16:15-17:00				
Procurement as a gateway to Innovative Partnerships				
18:30-20:00				
Official Opening Reception				

Tuesday, March 24

08:00-09:00		
Breakfast Briefing		
09:00-10:00		
Keynote: Creating Value In Changing Times		
10:00-10:30		
Healthcare In 2026: The M&A Landscape		
10:30-11:15		
What Lies Ahead? Investor perspectives on the year to come		
11:15-11:45		
Networking Break		
11:45-12:45		
Healthcare Services	Life Sciences	Communities
Age Concerns: Redesigning healthcare to cope with the demands of an ageing population	View from the boardroom: Pharma decision making in uncertain times	Property Investment 1
12:45-14:00		
Networking Lunch		
14:00-15:00		
Sharing the load: the future of Public-Private Partnerships in health	Going Global: How to scale quickly across international markets	Property Investment 2
15:00-15:45		
Building customer growth engines: the power of data and KPIs to drive investment decisions	Diagnostics and Tools: Balancing innovation with cost efficiency.	Investing in France
15:45-16:15		
Networking Break		
16:15-17:45	16:15-17:00	16:15-17:45
Oncology Community Summit	Pharma Services: maintaining scalability and differentiation in a consolidating and tech-driven market.	Ophthalmology Community Summit
	17:00-17:45	
	Same destination, different paths: The UK vs EU in the battle for Life Science supremacy by 2030	
17:45-20:00		
Champagne Networking Reception		
19:45-22:00		
CEO & Investment Dinner <i>(Invite Only)</i>		

Wednesday, March 25

08:30-09:30		
Breakfast Briefing		
09:30-10:30		
Keynote: Creating Value In Changing Times		
10:30-11:15		
Healthcare Services	Healthcare IT	Communities
Starting line-up: leadership and team as a value creation lever	Demonstrating scalable value creation: deal readiness in Healthcare IT and Digital Health	Investing In UK & Ireland
11:15-11:45		
Networking Break		
11:45-12:45		
Relieving the pressure: investment, innovation and value creation in elderly and social care	Agentic AI beyond the scribe: what's next for healthcare	Investing in Asia
12:45-13:45		
Networking Lunch		
15:15-16:45		
Economic productivity: The growing role of occupational health	War of the wearables: prevention, wellness and longevity	Investing in DACH
16:45-18:00		
Closing Drinks Reception		



WHY ATTEND?

Healthcare Providers

Healthcare companies come to learn how best to address market opportunities and challenges. HBI supports healthcare companies to:

- ✓ Grow their businesses by finding new partners and investors
- ✓ Identify acquisition targets to drive inorganic growth
- ✓ Present their businesses to potential buyers and maximise returns
- ✓ Identify new revenue streams from emerging geographies, sectors, and market forces
- ✓ Build businesses with real value using innovative and efficient business models
- ✓ Choose, deploy and monetise digital technologies
- ✓ Develop winning strategies for company culture, brand and marketing
- ✓ Understand what's coming next in terms of market dynamic trends such as ESG, compliance and strategy
- ✓ Learn from others' experiences through case studies and lessons learned
- ✓ Navigate regulatory compliance and policy changes successfully

Life Sciences, Healthcare IT & Suppliers

Life Sciences & Pharma leaders attend to connect with providers, innovators, and policymakers, and gain insights into trends, regulations, and emerging technologies. HBI helps Life Sciences & Pharma to:

- ✓ Networking and meeting with C-level decision makers who are hard to reach
- ✓ Engaging with industry leaders at their level
- ✓ Building long-term relationships and trusted partner status
- ✓ Demonstrating innovative and technical expertise and excellence
- ✓ Learning about what CEOs really care about
- ✓ Sharing the vision for better patient outcomes
- ✓ Aligning their goals to the strategies of top industry leaders



WHY ATTEND?

Investors

Investors attend to meet healthcare management teams, their investment peers and to gain detailed actionable insights about factors affecting the market. HBI helps investors to:

- ✓ Build their investment pipeline now and into the future
- ✓ Drive their M&A and deal origination activities
- ✓ Identify top management teams that they can back
- ✓ Form personal relationships and trust to win deals more easily
- ✓ Raise their profile and showcase their brand across the healthcare ecosystem
- ✓ Assess weaknesses or gaps in their portcos offerings (and address them via partnerships or hiring)
- ✓ Present their assets ahead of sale or refinancing
- ✓ Understand what's coming next and conduct market specific SWOT analysis to develop their assets
- ✓ Identify consolidation opportunities and how best to action them

Advisors

M&A advisors, strategic advisors, specialist healthcare advisors and legal advisors all attend HBI and play an important role in the community. HBI assists advisors to:

- ✓ Meet prospective clients and make new acquaintances
- ✓ Showcase their market knowledge and expertise
- ✓ Acquire the market insights they need to support their customers
- ✓ Position their brand to compete effectively
- ✓ Grow their practice through client retention and acquisition activities
- ✓ Understand opportunities and challenges in unfamiliar territories
- ✓ Support their client to maximise their return in this market
- ✓ Win deals over competitors
- ✓ Stay ahead of the curve by identifying new market trends



WHO ATTENDS?

Healthcare Providers

- Mount Sinai Health System
- Mass General Brigham
- Ramsay Santé
- Humanitas
- Penta Hospitals International
- Asklepios Kliniken
- Bergman Clinics
- Vivalto Santé
- Diaverum
- Schoen Klinik Group
- Terveystalo
- Mehilainen Group
- Spire Healthcare
- Cerba Healthcare
- Bupa UK
- Fresenius Helios

Investors

- EQT AB
- Advent International
- Infravia Capital Partners
- Bpifrance
- Triton Partners
- PAI Partners
- Gimv NV
- Letter One
- Eurazeo
- Telemos Capital
- AXA Investment Managers
- Gilde Healthcare
- MITSUI
- Hippocrates Holding
- IFC

Advisors

- Boston Consulting Group (BCG)
- Bain & Company
- L.E.K. Consulting
- FTI Consulting
- PwC GmbH WPG
- KPMG
- Goodwin Law
- Greenberg Traurig
- McDermott Will & Emery
- Winston & Strawn
- Simmons & Simmons
- Latham & Watkins
- Pillsbury Winthrop Shaw Pittman
- CBRE
- Jones Lang LaSalle (JLL)

Life Sciences, Healthcare IT & Suppliers

- IQVIA
- UCB
- Clinigen
- Optimapharm
- Carl Zeiss Meditec
- Henry Schein
- Straumann
- Incepto Medical
- Pfizer
- Philips Healthcare
- Roche Diagnostics
- Varian
- DNV Imatis
- Honic
- TheraPanacea
- GE Healthcare

[Download HBI 2025's Delegate List Here](#)



EXECUTIVE MEETING SUITES

THE NEW WAY TO NETWORK

Executive Meeting Suites allow organisations to have their own private, semi-private or open meeting rooms right at the heart of the event's networking area which provides the opportunity to capitalise on the quantity of the delegation by holding real-quality, effective and efficient meetings.

Meeting Partners benefit from elevated brand recognition and a piece of real estate to hold focussed conversations in a bustling networking environment - where being easily found and being able to hold discussions beyond a surface level can be challenging.



“ We come to HBI to both meet with people we know from many different countries and to make new connections. The addition of this space gave us the privacy to catch-up and talk business.

- Sarper Tanli, Managing Director (MEAT), **Mass General Brigham**

[Download The Executive Meeting Suite Brochure Here](#)



MAXIMISE YOUR IMPACT

BECOME AN HBI PARTNER

[Download The Partnership
Brochure Here](#)

STRATEGIC

Illustrative example:

- Positioned as one of HBI's 6 lead brand/content partners
- Co-curated session and CEO speaker nominations
- Exclusive networking or thought leadership event
- Premium Meeting Suite access
- High-level CEO & investor engagement
- Top-tier partner benefits and discounts
- CEO Discovery Delegate passes for your network

EVENT

Illustrative example:

- Event Partner branding and visibility
- Choice of exclusive or co-branded networking/branding opportunity
- Speaking role on HBI panel, workshop, or roundtable*
- Dedicated Meeting Suite access
- Integrated partner benefits and discounts
- CEO Discovery Delegate passes for your network

COMMUNITY

Illustrative example:

- Positioned as a Community Partner
- Co-develop a 90-minute Community Summit at the conference
- Dedicated Meeting Suite access
- Year-round collaboration on content, webinars & events
- Integrated partner benefits and discounts
- CEO Discovery Delegate passes for your network

ASSOCIATE

Illustrative example:

- Individual branding and media upgrades to boost event visibility
- Options include:
 - Branded Water Stations
 - Wi-Fi
 - Lanyards
 - Charging Stations
 - Photo Gallery
 - Venue Media

**Meeting Suite not included*



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CONTACT US

SECURE YOUR SUITE TODAY!



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